

**BRIGHTEN A new vision of healing in a new kingdom  
D Anna Marie Tere  
Catherine Ling**

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qualitative and quantitative research methodologies to deliver deep insights about disease education, treatment selection and emotional drivers of physician-patient behavior. Verilogue is seeking a \_\_\_\_\_ with demonstrated analytical skills to work on a team to conduct dialogue based market research projects.

### **Primary Job Responsibilities**

**Analyze physician-patient dialogue data to answer client-specific research objectives;**  
**Prepare data for analysis** using Verilogue-specific analysis techniques and tools;  
**Manipulate and present data** using spreadsheets;  
**Research** healthcare markets and products for entry into Verilogue's custom database;  
Assist Client Services Directors and Managers in **creating strategic reports and presentations;**  
Build and maintain excellent client relationships through **delivery of superior customer insights;** and,  
Support multiple client projects.

### **Key Competencies**

Ability to conduct research and/or data analytics projects with minimal supervision;  
**Demonstrated analytical and communication skills;**  
Strong proficiency in MS Excel with a working knowledge of a variety of functions and data analysis techniques;  
Solid skills in other MS Office applications (Word, Excel and PowerPoint);  
Close attention to detail and accuracy with the ability to work on multiple projects; and,  
**Familiarity with qualitative and quantitative research principles.**  
Project management skills

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Y-)51\$%\*)54"3)'>)-\$&%'' H\*)!6\* . &0!\$%!MGKaM\K!0M3/-, . \*%\$-!G/(3, #!K/-\* . 1aM3/-, . \*%\$-!\ /1\$-(3!K/-\* . 108!(!-(, /' \* . ; !\*7! #/(3, #- (. /!0\*7, 6(. /!, # (, !1/(30!>.\$9(. \$3; !6\$, #11\* -+9/%, %\$' !>(, \$/%, !9/1\$-(3!\$7\* . 9(, \$\*%!7\* . ! 1\$( ' %\*0, \$-8!(19\$%\$0, . (, \$F/8!(%1!)\$33\$%' !>+ . >\*0/04!

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X#/%!A!(0&/1!H\*)8!<6#(, !1. /6!; \*+!, \*!, #S0!\*)C=I#/!. /0>\*%1/1B!

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F8)'<, 5='\*8"'\*I', '8''-5)''/C'#)''- . 5''@/)'\$#B"3\* , %'8)'>, 3\* , 5-'\*8"'\* . -)' , . 5'-, 4\* <'5)''%">' \*8)'B""\$)%\*-'\*8)D'3""5)'4, 5K'^D'-, /?\$%&'(\$%)44\$3\$)%3\$)-'\$%>, 3. #)%""\*\$, %""%">' B""\$)%\*HB5"3\*\$3)'#""%"&#)%\*C""%">'@D'4, 3. -\$%&' , %'\$%\*)//(\$&)%\*/D''&&5)&""\$%&'%">'



, 5\$%)>C'3" . \*\$, . -C'"">'385, %\$3"/D'-8, 5\*1, %'\*\$#)C'"/, 4'<8\$38'''5')S\*5) #)/D'\$#B, 5'''%\*\*\*, '\$%\*)5%''(L)'<8)%''5D\$%&'\*, '5)'38\*8) #'44)3\*?) /D'<\$'8'#"5=) \*\$%&'3, BDK'

^)%\$&'"" . -)51\$%\*)54''3)'>)-\$&%)5'5)B5)-)%\*-'""B)54)3\*'8''5#,%D', 4'#D'@"3=&5, . %>'\$%' a\$%&. \$-\$3-'"">'?\$. "/''5\*K'a''%&. "&)C'\$3, %, &5''B8DC'""%>'?\$. "/>)-\$&%A<8\$38'\$%3/. >)-' 4, 5#C'/'D, . \*C'3, /, 5C'""\$#''\*\$, %E'. %\$\*)'\*, '3, #.#. %\$3''\*)'8)'5. /)-'""%>'4. %3\*\$, %-', 4'-, 4\*<'5)' ?\$''\*8)' . -)5'5%\*)54''3)K'Y-)51\$%\*)54''3)'>)-\$&%)5'Z''5)>WB, , /-'\$>C'9g, , >')-\$&%C'<8)%'\$0-' >, %) '<)/C'@)3, #)-'\$%?-\$@/)K'I\*0-', %/D'<8)%'\$0-'>, %) 'B, , 5/D'\*8''\* '<)'%, \*\$3)'\$K:'U5''#)>' ""%, \*8)5'<"DC'&, , >')-\$&%'\$-' . 33)--4. /'3, #.#. %\$3''\*\$, %K'P8)%'8''\*3, #.#. %\$3''\*\$, %' @5)'-'>, <%C'B), B/)'%, \*\$3)K''

G-'''' . -)51\$%\*)54''3)'>)-\$&%)5C'I'' #C'\$%''''-)%-)(C'""\$%\*)5B5)\*)5K'I'8)/B', . 5'. -)5-'5%\*)5''3'' <\$'8'3, #B/)S''/&, 5\$\*8#-'""%>'@''3=)%>'#''38\$%)5D'\*85, . &8''''''55''D', 4'@. \*\*, %'3/\$3--'""%>' \*)S\*'5%B. \*-K'I'8)%'""=)'\*8)', . \*B. \*, 4', . 5'-D-\*)#']''''?'- \*3, /)3\*\$, %, 4'B''\$%)%'>'""'1''''%>' , B\*\$#L)'\$\*4, 5'3, %- . #B\*\$, %K''

P8)%'\$\*3, #)-'\*, '3, %- . #B\*\$, %C'-'5. 3\*. 5\$%&'\*)S''''%>'\$%4, 5#''\*\$, %, %''B''&)'\$-'""''5'' 4, 5#''\*8''\*0-'&'5%)5)'>'#. 38'#, 5)''''\*)%\$%, %'-%3)'\*8)''>'?)%'\*, 4\*8)'1%\*)5%)K'ND)1\*5''3=\$%&' -\*. >\$)-B)54, 5#)'>'?)5'\*8)'/''-\*>)'3''>)'8)/B'. -'. %>)'5-'""%>'8, <'B), B/)'5)'>'<8''\*0-' B5)-)%\*>', %''''-35))%C'<8)5)'\*8)D'4, 3. -'\*8)\$5''''\*)%\$%, %C'""%>'8, <'8)D'-3''%4, 5'3/. )-'\*8''\* <\$//)'>'\*8) #'\*, '<8''\*8)D'-)=K'I'>, %0\*'8''?)'\*)8)'. S. 5D', 4''--\$%&'\*8)' . -)5'<8''\*8)D05)' /, , =\$%&'4, 5R'?)5D\*8\$%&'\$-B5)-)%\*>'""', %3)C'""%>'\$\*0-'''@, . \*'8''5%)--\$%&'?\$. "/>)-\$&%', ' 3, #.#. %\$3''\*)'\*, '\*8)' . -)5'<8)5)'\*, ''33, #B/\$-8\*8)\$5'&, "/-K'

5\*9/!7\$(3!6\* . 10!) \*+, !, /-#%\*3\*'; !(%1!1(, (!7.\*9!G\*33;!Z8!6#\*!6/!0>\* &!6\$, #!/ (.3\$/.!\$%! , #/ K/0/(-#!0/-,\$\*%B!! !

G%D'3, #B''D'\*8''\*\$'-. -\$%&'""''BB'4, 5'>'""'3, /)3\*\$, %%)>-'-, #), %) '\*, '4&. 5)', . \*'<8''\* \*, '>', '<\$'8'\*8''\* '>'""K'F8)'@)-''\*8\$%&'\*, '>', '\$-'4\$%>'\*8, -)'3, #B''%\$)-'""%>'5)#\$%>'\*8)#'8, <' /, -'\*8)D''5)'<\$\*8, . \*D, . K' '

"#/.!\$0!0\*!9+ -#!, \*!) /!0(\$1!) \*+, !6\* . &!\$%! , #/!, /-#%\*3\*'; !0/-, \* .8!) +, !A!, #\$\$%&! , #(!\*% /!\*7!, #/!) /0, ! . /0\*+ . -/0!, #(!, !A!-(%!>\*\$%!, !; \*+, \*6(. 10!, \*! /1+- (, /!; \*+ . 0/37!\$7!; \*+!6(%!, \*!1\$' !1//>/.!\$0!, #/! 6/)0\$, /!\*7!W#. \$0, \*>#/. ![#\$>>OB!6664Z\*+0; Z\$%' +\$0,4-\*94!

YO!A!/@>3(\$%/1!) \*F/!\$%! , #/!A!0/-, \$\*%!\*7!, #S0!. /0\*+ . -/8!A!>3(!(!)\$, !6\$, #!, #/!F\*6/30!\$%! , #S0!(-. \*%; 9! P!0+ -#!, #(!, !M!-(%10, (%1!7\* . !/\$, #/ . !a!) \* , #!M1+- (, \$\*%!(%1!M%, . />. /%/+ . 0#\$>4!!!

Z/ ,?0!) /' \$%!6\$, #!M1+- (, \$\*%4!!

\ (%; !' . (1+ (, /0!\*7!3\$%' +\$0, \$-0!)/-\*9/! /1+- (, \* . 0!\* . !/1+- (, \$\*%!. /0/(-#/. 08!(0!\$%1//1!9(%; ! >/ \*>3/!-\*9/!, \*!3\$%' +\$0, \$-0!7. \*9!(, /(-#%!'!) (-&' . \*+%18!\*7, /%13(%' +(' /!, /(-#%!' 10>-\$7\$-(33; !P! 9/!\$%-3+1/18!A!, (+ #, !M% ' \$S0#!\$%!W\*0, (K\$-(8!A!, (+ #, !5>(%\$0#!\$%!''/@(0!(%1!#(F/!, (+ #, !(%1!

, +, \* . / 1 ! ) \* , # ! 5 > ( % \$ 0 # ! ( % 1 ! M % ' 3 \$ 0 # ! ) / 7 \* . / ! ( % 1 ! 0 \$ % - / 8 ! ) + , ! , # / ! ( > > 3 \$ - ( , \$ \* % 0 ! \* 7 ! 0 + - # ! ( ! ) ( - & ' . \* + % 1 ! / @ , / % 1 ! 7 ( . ! ) / ; \* % 1 ! , / ( - # \$ % ' ! 3 ( % ' + ( ' / ! \$ % ! ( ! - 3 ( 0 0 . \* \* 9 4 ! ! " . ( \$ % \$ % ' ! \$ % ! 3 \$ % ' + \$ 0 , \$ - 0 ! - ( % ! # / 3 > ! , / ( - # / . 0 ! 9 \* . / ! / 7 7 / - , \$ F / 3 ; ! - \* 9 9 + % \$ - ( , / ! 6 \$ , # ! , # / \$ . ! 0 , + 1 / % , 0 8 ! , \* ! + % 1 / . 0 , ( % 1 ! # \* 6 ! 3 ( % ' + ( ' / ! \* > / . ( , / 0 ! 6 \$ , # \$ % ! , # / ! - 3 ( 0 0 . \* \* 9 ! ( % 1 ! \$ % ! , # / ! 6 \$ 1 / . ! - \* 9 9 + % \$ , ; 4 ! ! Y ! , / ( - # / . ! , . ( \$ % / 1 ! ( 0 ! ( ! 3 \$ % ' + \$ 0 , ! \$ 0 ! 0 & \$ 3 3 / 1 ! \$ % ! . / - \* ' % \$ : \$ % ' ! # \* 6 ! 3 ( % ' + ( ' / ! + 0 / 1 ! \$ % ! , # / ! - 3 ( 0 0 . \* \* 9 ! . / 7 3 / - , 0 ! ( % 1 ! - \* % 0 , . + - , 0 ! 0 \* - \$ ( 3 ! \$ 1 / % , \$ , \$ / 0 ! 0 0 + - # ! ( 0 ! ' / % 1 / . 8 ! ( ' / 8 ! / , # % \$ - \$ , ; 8 ! % ( , \$ \* % ( 3 \$ , ; 8 ! . ( - / 8 ! . / ' \$ \* % 8 ! ( % 1 ! - 3 ( 0 0 0 8 ! \* ! # \* 6 ! & % \* 6 3 / 1 ' / ! \* 7 ! > . ( ' 9 ( , \$ - 0 ! 0 # \* 6 ! 3 ( % ' + ( ' / ! 7 + % - , \$ \* % 0 ! \$ % ! - \* % , / @ , 0 ! - ( % ! # / 3 > ! , / ( - # / . 0 ! , \* ! \$ 1 / % , \$ 7 ; ! - . \$ , \$ - ( 3 ! / 3 / 9 / % , 0 ! \* 7 ! 3 ( % ' + ( ' / ! 6 # \$ - # ! > 3 ( ; ! ( ! . \* 3 / ! \$ % ! - \* 9 9 + % \$ - ( , \$ % ' ! 9 / ( % \$ % ' 4 ! ! 5 + - # ! & % \* 6 3 / 1 ' / ! - ( % ! \$ % 7 \* . 9 ! ) \* , # ! , # / ! > . \* - / 0 0 ! ( % 1 !

8&8)5')>. 3"\*\$, %'">#%\$- \*5"\* , 5- ""\*. %\$?)5-\$\*\$)- ""%>3, //)&)- '\*8"%\*8)5)''5)'B5, 4)--, 5-c'  
<, 5=%&'\$%'>#-\$-\$, %-', 44\$3)-c'\$%-\*\$\*. \*\$, %"/'5)-) "538c'5)&\$- \*5"50-', 44\$3)-c'- \* . >)%\*''33, . %\*-c'  
) \*3K'Q"5\*', 4'<8"\*'I', ')?)5D'>"D'\$-''"/=\* , 'B5, -B)3\*\$?)'-\* . >)%\*- ""%>H, 5'''BB/\$3""%'-', %\*8)'  
B8, %)' , 5'\$%'#D', 44\$3)K'W, '#. 38', 4'8, <'l'''BB5, "38'\*8)-)'\$%\*)5"3\*\$, %-\$-\*85, . &8'3, %3)B\*-'  
""%>H, 5'- \*5""&\$)-'l'/) "5%)>'\$%'#D'3, %?)5- ""\$, %""%"/D-\$- '3/'-- '\$%'&5">' -38, , /K'W, #) \*8\$%&  
45, #'\*8""\*3/"-- '\*8""\*5) ""/D'-\* . 3='<\$\*8'#) '\$-\*8)'B5"3\*\$3)', 4'\$%\*)55. B\*\$%&'\$%\*' . 5%1""=\$%&K'  
Q), B/)0-'- \*D/)-'5)/'")>\*, '\*8\$- '3""%@)' )\$\*8)5'8\$&8/D'\$%?, /?)>', 5'8\$&8/D'3, %-\$>)5""\*)K'G'  
8\$&8/D'\$%?, /?)>'B"5\*\$3\$B""\*# "D'&\$?)''"/, \*, 4', 5"/'4))>@"3='>. 5\$%&'""3, %?)5- ""\$, %c'""%>  
\*8\$- '# "D'@)-))%'" - ""%\$%\*)55. B\*\$, %\*, '\*8)', \*8)5'\$%\*)5/, 3. \*, 5c'>)B)%>\$%&', %'8\$- , 5'8)5'  
3, %?)5- ""\$, %"/- \*D/)K'I'\*8\$%='\*8""\*%)5)"/D'-B) ""=\$%&'#D'3, %?)5- ""\$, %"/- \*D/)'3""%@)'  
>)-35\$@>"" -'8\$&8/D'\$%?, /?)>R'8, <?)?)5c'l'5) ""/L)'\*8""\*8\$- '# "D'B)58"B'-)) #'""&&5)--\$?)'\*, '  
-, #), %) <8, -) - \*D/)'3""%@)'>)4\$%)>"" -'8\$&8/D'3, %-\$>)5""\*)K'F8)5)4, 5)c'\$%'#D'\$%\*)5"3\*\$, %-'  
<\$\*8'B5, -B)3\*\$?)'-\* . >)%\*- ""%>""BB/\$3""%\*-c'\*8\$-\$-\$>)4\$%\$\*)/D'-, #) \*8\$%&'l'""# '3, &%\$L ""%\*', 4K



&)\*'-'\*\$-4'3\*\$, %', . \*, 4'4\$%>\$%&'\*8)'5\$&8\*'#"\*38'4, 5'B), B/)C'&\$?%&'\*8) #'""J, @'""%>'""%)<' , BB, 5\*. %\$Dc'""%>'9-)//\$%&'\*8) #' , %'\*8)', BB, 5\*. %\$D'<8)%'I'>)3\$>)'I'<'%"\*\* , '8\$5)'\*8) #K''

l'=%<'4,5'3)5\*''\$%'8''\*l'<'%'>\*, '@)'\$%'@. -\$%)--'4,5'#D-)/4k'f8)', %/D': . )-\$, %'<'-'<8\$38'\$>. -\*5D\*', '38, , -)'\* , '@. \$/ >''''3, #B''%D'\$%k''l'38, -)'4\$/##"=\$%&C'@)3". -)'\$''-\$, %)' , 4'#D'/\$)0-'B''-\$, %-'%'>'4''?, 5\$)'8, @@)\$-k''W, 'l'4)/\*\$''<'-'\*\$#)'\* , '&\$?)'#D-)/4''''38''%3)'\* , '& , '4, 5\$''''-''''3'5))5k'+. 55)%\*/DC'l''#'-\*\$/'\$%'\*8)'B5, 3)--', 4'@. \$/ >\$%&'#D'?\$>), 'B5, >. 3\*\$, %'3, #B''%DC''%'>'8''?)%0\*'J. #B)>'\$%\* , '\$\*4. //''\*\$#)'D)'k''W, 'l'<, 5='45, #m1`'4, 5''''/'5&)'3, %- . /\*\$%&'4\$5#'\$%'\*8)'>)4)%-)'\$%>. -\*5DK''l'&)'\*8, #)C'3, , ='>%)5C'5)/''S'4, 5''<8\$/)k''f8)%'45, #''5, . %>'n', 5'o'Q( . %\*\$/'#\$>%\$&8\*A, 5'/, %&'''4\*)5EC'l'<, 5=' , %'#D'B5, >. 3\*\$, %'3, #B''%DK''l'8''?)@))%>, %&' , %)' , 5'\*<, 'B5, J)3\*-'B)5'<))=\* , '@. \$/ >'#D'B, 5\*4, /\$, k''l'\*\$-'S'5)#)/D'>\$4\$3. /'C'@. \*'\$\*\*8\$-<, 5=\$-'%3)--'5D\*', 'B5)B''5)'4, 5\*8)'>'D'\*8''\*l'3''%J. #B'\$%\* , '#D', <%'3, #B''%D'4. //''\*\$#)'k'

!

c, . 'W''D'F, #'\* , '

H(.) (. (!W3 (&?0!1/0-.\$>,\$\*%!\*7!#/.!) +0\$%/00!T\*+!5(;!\* \*9(,\*!\$0!#/3>7+3!7\* .! / ,,\$% ! \$%, \*! ,# / ! ,#/9/0!\*7!0, \* . ; !0\$0, /%\$% ! 8!7\$%1\$% ! 8! (%!1, /33\$% ! Q!\$% ! , # / ! > . \*7/00\$\*% (3!- \*%, /@, 8! (0!\*!# / . !6 / ) 0\$, /8! 0# / ! ' \$F / 0!) \* , # ! ( ! 0 # \* . , ! F / . 0 \$ \* % = ! ( % ! ! ( ! < 3 \* % ' ! F / . 0 \$ \* % = ! \* 7 ! # / . ! 0 , \* . ; B !

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b) //, f' ( D'%"#)'\$-'^"5@"5'+/'5=k'l'<'%'\*\* , '8)/B'D, . 5', 5&'%'\$-''\*\$, %'<, 5='@)\*\*5''%'>'#, 5)'44\$3\$)%\*/DK'+, ##. %\$3''\*\$, %'\$%'\*8)'<, 5=B/'3)' , 5', \*8)5'\$%-\*\$\* . \*\$, %''/-)\*\*%&'B/'D-''''35. 3\$''/B''5\*\$%'8, <'\*8''\*\* , 5&'%'\$-''\*\$, %'4. %3\*\$, %-C''%'>'<8)%\*8\$%&-'&, '<5, %&C'\*8)D'3''%'&, '<5, %&'\$%'@&'<'DK'Q/'%) -'3''%'35''-8C'B''\*\$)%\*-'3''%'>)\$)C'-. -B)3\*-'3''%) -3''B)@)3". -)' , 4'#\$-13, ##. %\$3''\*\$, %k'l'<'%'\*\* , '<, 5='<\$\*8'D, . '\* , '5)>. 3)' , 5')/\$#\$\$''\*)'8)-)'B, \*)%\*\$''/-'4, 5')55, 5k'G-''''5''\$%)>'/\$%&. \$-''''%'>'''%'85, B, /, &\$-C'l'3''%'/, , =''\*\*'8)'<'D'D, . 5', 5&'%'\$-''\*\$, %'<, 5=-C''%'>, 44)5'- . &&)-\*\$, %-'%'>'>'>?3) '4, 5'\$#B5, ?)#)%\*-'%'>'/'\*)5''\*\$, %-C\*' , '8)/B'D, . '<, 5='@)\*\*5k'10?)'3, %- . /\*)>'<\$\*8'&, ?)5%#)%''/' , 5&'%'\$-''\*\$, %-'%'>'#''J, 5'\$%\*)5%''\*\$, %''/' '\$5/\$%) -'\* , '8)/B'\*8)#'\$#B5, ?)'3, ##. %\$3''\*\$, %C'. B>'')'B5''3\*\$3)-C''%'>)\$>)%\$4D\$--. )-'<8\$38'3, . />'3, %\*5\$@. \*)' , %)'&'\*\*\$?)'3, %-): . )%3)-''-''5)-. /'\* , 4'#\$-3, ##. %\$3''\*\$, %k''Q)'-)'&)'\$%'\* , . 38'\$4'D, . '<, . />'/\$=)'\* , '=%, <'# , 5)''@, . \*'<8''\*l'3''%'>, '4, 5'D, . k





K/9/9)/.!,#(!,#\$0!./0\*+.-/!\$0!0/,,,\$%'!;! \*+!+>!,\*!)/!( )3/!,\*!9\*./!/77/-,\$F/3;! ,/33!0,\*.\$/0!,#(!  
0#\*6!/9>3\*; /.0!a!\$%F/0,\* .0!a!-3\$/%,0!6#;! \$,!\$0!,#(!"GMT!%///1!; \*+8!(%1!,\*!1/F/3\*>!(!>.(,-,\$-/\*7!  
, (3&\$%'! ) \*+ ,!,# /!XGT!\*7!; \*+ .!6\* .&B!  
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h4 K/-\*' %\$: /!(%1!(>>.-\$(\$,/!0\*9/!7!,#/!1\$77/. /%-/0!)/,6//%!; \*+ .!6%>(.,\$-+3(!./ (0!\*7!  
\$%,./0,!(%1!7\*-+0!0/F/%!(9\*%' !(!' . \*+>!\*7!3%' +\$0,08!; \*+!6\$33!#/(.!) \*+ ,!1\$77/. /%,!0&\$330!  
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"#\$0!6\* .&!)/' %\$0!6\$, #!\$1/%, \$7; \$%' !; \*+ .!0&\$3308!0\*9/!7+., #/!.!/(1\$%' !9\$' #,!)/!\$%' \* .1/.B!  
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Z\$%' +\$0,J7.\$/%13;!\*. ' (%\$: (,\$\*%0!  
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5,\*.\$/0!(.\*+%1!,#/#!W(9>7\$./!0/.\$/0!P!- \*%F/.0(\$\*%0!6\$,#!3\$%' +\$0,0!())\*+,!,#/#!>.\*)3/90!,#/#;!0\*3F/!  
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