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# High-Skill Immigration and the Labor Market: Evidence from the H-1B Visa Program\*

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## 1 Introduction

Increasing the size of the STEM workforce has been a key strategy to maintain the economic competitiveness and growth of the U.S. economySTEM workers have specialized skills that support research and development activities, increasing the productivity of all workers in the economy (Rothwell et al., 2013). Indeed, adding to the STEM workforce increases patenting across cities and rms (Hunt and Gauthier-Loiselle, 2010; Kerr and Lincoln, 2010; Winters, 2014). Attempts to increase the home-grown STEM workforce, however, have proven to be challenging amid concerns of poor mathematics preparation upon entering college and high attrition after introductory courses (President's Council of Advisors on Science and Technology, 2012). Immigration policy o ers an alternative. Changes to temporary visa programs, such as increasing the annual cap on the H-1B, can increase the number of STEM workers, and these workers tend to be more productive (Hunt, 2011). Despite the importance of this policy strategy in determining the size of the STEM workforce, surprisingly little is known about its labor market impact.

In this paper, I investigate the e ect that immigration has on the wages of college-educated U.S.-born natives. I develop a straightforward model of the labor market, yielding the prediction that the relative wages of STEM majors should fall as additional high-skilled immigrants enter. I present descriptive evidence that workers with di erent college majors are imperfect substitutes, which implies that they are distinct factors of production. I adapt a production model of nested constant elasticity of substitution (CES) functions to incorporate this imperfect substitutability. My modeling choice is important because current U.S. high-skilled immigration policy disproportionately increases the STEM workforce compared to the increase among other college-educated workers. While immigrants represent about 17 percent of the U.S. adult population with a bachelor's degree, they comprise nearly 29 percent of college graduates with a STEM måjæcause high-skilled immigration changes the ratio of di erent types of workers, the relative wages of workers who are most similar to immigrants should fall.

I estimate the relationship between immigration and relative wages by taking advantage of recently available data on the college major of bachelor's degree holders in the U.S. and large

an instrumental variable (IV) model relating average log earnings to the size of immigrant in ows with college major and experience-cohort xed e ects. This speci cation thus compares major-experience groups with di erently sized labor supply increases from immigration while controlling for major-speci c unobservable characteristics and controlling non-parametrically for the national wage-experience pro le.

I nd that major-experience groups with relatively more immigrants have lower wages on average. Speci cally, I de ne the immigrant shock as the immigrant-native ratio in a major-experience group. Computer Science majors experienced the largest increase in this variable throughout the 1990s. My results suggest that the 50 percentage point increase in the immigrant shock between 1990 and 2000 decreased the relative wages of the native Computer Scientists that graduated in 2000 by 6 percent. Because immigrants arrive and stay in the U.S. when returns to their skills are high, OLS is upward biased. Notably, a negative e ect only appears after correcting for the endogeneity of immigration. This nding is consistent with an endogeneity bias, and the IV reveals the negative e ect predicted by the theoretical model. Further, I present evidence that the adverse wage e ect occurs alongside occupational switching of native-born workers. Using data on occupation-speci c tasks from the O\*NET database, I nd that natives are more likely to work in occupations where interactive tasks relative to quantitative tasks are more important for their job. a contentious subject among academics and in the popular press. The question of which workers compete most intensely with immigrants lies at the center of the debate. This paper overcomes this type of concern by explicitly considering groups of workers who almost certainly compete in distinct labor markets. College graduates enter the workforce with di erent human capital depending on their eld of study, and immigrants tend to study di erent subjects than natives. By focusing on tightly de ned yet large skill groups, I nd empirical evidence that changes in relative supplies lead to negative changes in relative wages. These results are consistent with other papers nding negative labor market e ects among workers de ned by their eld of study or speci c type of work (Borjas and Doran, 2012; Federman et al., 2006; Kaestner and Kaushal, 2012). Compared to those settings, the skill groups in this paper represent a much larger share of the total workforce.

Additionally, this paper explores an important way in which natives and immigrants with the same skills, as measured by educational attainment and experience, are imperfectly substitutable (Ottaviano and Peri, 2012; Manacorda et al., 2012). I provide a novel explanation: di erences in educational human capital within skill group. This paper shows how large di erences in the college major distribution of natives and immigrants might explain native-immigrant complementarity. This advances our understanding because, previously, language and task-specialization have been o ered as potential explanations (Lewis, 2013; Peri and Sparber, 2009, 2011). These explanations seem better suited for low-skilled workers, while there is some evidence that the complementarity is stronger among high-skilled workers (Card, 2009). For college-educated workers, much of any observed imperfect substitution likely results from di erences in the college major distribution of immigrants relative to natives. The degree of substitutability between an historian and a computer programmer is seemingly smaller than two computer programmers from di erent countries.

The paper proceeds as follows. Section 2 presents descriptive evidence that workers with di erent college majors compete in separate labor markets. I incorporate this stylized fact into the workhorse model used to analyze relative wages in the labor market. I then discuss the features of the H-1B visa program used to isolate exogenous variation in the stock of immigrants in the U.S. Section 3 describes the data and estimation strategy used to identify the causal e ect of immigration on relative wages. Section 4 presents empirical results showing that the relative wages of groups with large immigrant in ows fall. Section 5 calibrates the theoretical model to quantify the broader e ect of immigration on the STEM wage premium. Section 6 discusses implications of the ndings.

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# 2 Theoretical Framework and Background

### 2.1 De ning Skill Groups

In order to a ect relative wages, immigration must change the skill mix of the workforce. The standard approach is to group workers by their education (e.g., high school dropout, high school graduate, some college, college graduate, graduate/professional degree) and work experience using a set of nested CES functions (Borjas, 2014). In this framework, workers across skill groups are imperfect substitutes with one another. That is, they compete in separate labor markets and have complementary skills. There is disagreement, however, over how to group workers and these choices a ect the way in which immigrants alter the skill mix.

Researchers disagree on how to de ne educational groups. Figure 1 shows that immigration has not altered the skill mix between high-skilled and low-skilled workers over the past ve decades. The share of immigrants in the adult population has tracked closely to the share of immigrants among the college-educated. Thus, immigration will a ect relative wages if there is imperfect

elds, I largely follow groupings used by Blom et al. (2015).

Incorporating college major into the nested CES model will only improve our understanding of the wage e ects of immigration if immigrants have di erent majors than natives. If immigrants have the same college major distribution as natives, the relative wages of di erent major groups would not change. However, they do not have the same distribution. Table 1 shows the distribution of college majors from 2010-2012 in the United States separately for natives (col. 1) and immigrants (col. 2). Strikingly, immigrants are nearly twice as likely to have studied a STEM eld, 35.3% to 17.6%. This pattern holds whether you focus on men (49.7% to 26.4%) or women (21.8% to 9.9%). Conditional on studying in a non-STEM eld, immigrants are overrepresented in Business and Healthcare and underrepresented in the Social Sciences and Education elds.

To demonstrate that college major better characterizes distinct factors of production, I show that occupations become more concentrated as the de nition of skill group becomes more tightly de ned. Occupations are based o a worker's three-digit Standard Occupational Classi cation (SOC) code and the sample is all working-age adults in the 2010-2012 ACS, not living in group quarters, that have a valid SOC code. Panel A considers the aggregate shares of the ve largest occupations within a particular skill group. I vary the breadth of a skill group by constructing measures for (i) all workers, (ii) all college-educated workers, and (iii) each college major group. The share should be higher when the workers within a de ned skill group are more substitutable. Indeed, the data demonstrate this pattern. Twenty-two percent of all workers work in the ve largest occupations. This share is increased to 37 percent when calculated for college-educated workers. I then calculate this share separately for each of the forty college majors and nd an average share of 49 percent. Within the detailed major groups, occupations become more -274ationauie (Wi(is)-349-27(963I8-352(th3)

to change occupations in order for the groups to have the same distribution.

Panel B of Table 2 presents the index of similarity between di erent groups. The rst row of Panel B shows the index of similarity between college and non-college educated workers. The value of 0.45 indicates that 55% of non-college educated workers would need to change their occupation in order for college and non-college workers to have the same distribution. The second row presents the average index of similarity when comparing the distribution of each major to all other majors and the nal row compares natives to immigrants within each major. As workers begin to be grouped into more tightly de ned skill groups, the index of similarity should increase. Indeed, the index of similarity between college educated individuals (0.65) and workers with the same college major (0.80) demonstrates this pattern. The pattern of increasing occupational overlap suggests that further dividing college-educated workers by college major is likely to increase within-group substitutability.

Grouping workers by their college majorstage over simply grouping by

occupation. It would not be di cult to categorize occupations into a subset of skill groups. However, thish Theretialesond

immigration by switching occupation (e.g., Peri and Sparber, 2009, 2011), which makes it di cult to estimate the e ect of immigration on wages. Conversely, college major is largely a predetermined

a homogenized aggregate labor inp@t. In this framework, workers are grouped based on educational attainment and experience and all workers within the same group are assumed to be perfect substitutes. Section 2.1 provided descriptive evidence that further dividing the highly-educated by their college major better meets this assumptions. Furthermore, this division matters because immigrants tend to study di erent elds than natives. I build on earlier work by adding a nest to the production technology that allows for highly educated workers with di erent college majors to be imperfectly substitutable.

Consider the following production technology for a homogenous good. Final outplut is a function of non-labor inputs K (e.g., capital, materials, land) and a labor aggregate.<sup>7</sup>

$$Y = A K + (1) L^{1=};$$
 (2)

where A is total factor productivity and the elasticity of substitution between capital and labor is de ned as  $_{KL} = 1 = (1 )$  and  $< 1.^{8}$  The labor aggregate is made up of two di erent inputs, e ciency units supplied by low-skill workers L<sup>U</sup> (e.g., high school dropouts, high school graduates, and those with some college) and e ciency units supplied by high-skilled workets<sup>S</sup>, which are combined with the following CES function:

$$L = U(L^{U}) + S(L^{S})^{-1} :$$
 (3)

The relative productivity of each input is given by  $_{U}$  and  $_{S}$  and are normalized to sum to one. The elasticity of substitution between low-skill and high-skill workers is de ned as<sub>E</sub> = 1=(1) and < 1.

In undergraduate and graduate studies, individuals specialize and accumulate di erent skills such that high-skilled workers, even within experience groups, are no longer perfectly substitutable. Suppose workers specialize in di erent majors. The input L<sup>S</sup> is then an additional CES function, which combines the inputs of workers with di erent majors

$$L^{S} = \begin{bmatrix} X & \#_{1=} \\ & & \\ & m \end{bmatrix} ;$$
 (4)

where  $L_m$  is the e ciency units supplied and m is the relative productivity of major m workers

<sup>&</sup>lt;sup>6</sup>This approach has been widely used in the immigration literature. See Borjas (2003), Ottaviano and Peri (2012), Manacorda et al. (2012), Borjas (2014), and Sparber (Forthcoming) for examples.

<sup>&</sup>lt;sup>7</sup>For the moment I abstract from time and geographic subscripts for ease of exposition, but one could think about this in an annual or decadal frequency with some level of geographic distinction - the nation, regions, commuting zones, or metropolitan areas.

<sup>&</sup>lt;sup>8</sup>It is common to assume this function is Cobb-Douglas ( $_{KL}$  = 1) and the labor share is 0.3. Since this paper is concerned with relative wages, the assumption is not needed here.

which are normalized to sum to one. The elasticity of substitution between workers with di erent majors is de ned as  $_{M} = 1 = (1 )$  and < 1.

The nal nest follows from the approach common to the literature. The inputL<sub>m</sub> is a nal aggregation of workers with majorm across di erent levels of experience given by

$$L_{m} = \bigvee_{x}^{\#_{1=}} (L_{mx}) ; \qquad (5)$$

where  $_{mx}$  is the relative productivity of workers with major m and experiencex, which sum to one. The elasticity of substitution between high-skill workers with the same major, but di erent levels of experience is de ned as<sub>x</sub> = 1=(1 ) and < 1.

Equation 7 shows that the relative wages between two groups in the same nest depend on the relative supplies and productivities of the two groups and the elasticity of substitution between them. Importantly, the level of the wages in the preceding group, in this case highly-educated labor with major m, cannot be determined when making within-group comparisons. Because 1, the theory predicts that an increase in the relative labor supply of a group will decrease their relative wage. This comparison is the focus of my empirical analysis.

Some additional assumptions are useful to empirically test this prediction. Suppose that the relative productivity  $_{mx}$  is additively separable into a major-speci c component<sub>m</sub>, an experience-speci c component <sub>x</sub>, and a stochastic component<sub>mx</sub> with mean zero such that  $\log_{mx} = _{m} + _{x} + _{mx} .^{11}$  Taking the log of Equation 6 and grouping like terms provides the following estimating equation:

$$\log w_{mx} = + _{m} + _{x} \frac{1}{x} \log L_{mx} + _{mx}; \qquad (8)$$

where = log (1) Y<sup>1</sup> L <sup>1</sup>  $_{S}$ L<sup>1</sup> (L<sup>S</sup>) <sup>1</sup> and  $_{m}$  = log  $_{m}$ (L<sup>S</sup>)<sup>1</sup> L<sub>m</sub> +  $_{m}$ . Equation 8 suggests that changes in wages of a particular major-experience group can be related to changes in the labor supply of that group, controlling for major- and experience-speci c characteristics. Identifying the parameter  $_{X}$  requires an exogenous shifter of the labor supply. Immigrants are commonly used. Because data ires 9J/F2hBecau7 11.9552 Tf 6..97 0.79x[07ction27(t Td [0717.927 Tda)

given parameters of the model, one can simulate relative wage e ects at those higher levels. The e ect on wages from a generalized supply-shift from immigration are characterized in Borjas (2014).

that cannot be detected in this framework. It could be that immigrants bring ideas or generate

pansion was allowed to expire by Congress and the cap returned to 65,000. Finally, in 2006, an additional 20,000 slots were added for workers with an advanced degree from a U.S. university via the H-1B Visa Reform Act of 2004. While the cap was not binding in the early 1990s, it was for a number of years in the late 1990s and has been since the cap decreased in 2004 (Kerr and Lincoln, 2010).

STEM occupations receive the majority of H-1B visas. To receive an H-1B visa, rms sponsor speci c individuals to work in the U.S. and le the application on their behalf. Firms must complete a Labor Condition Application (LCA) with the Department of Labor, which speci es the job, salary, length, and geographic location of employment for the position to be lled by the visa recipient. The LCA data are publicly available and provide an important snapshot of the types of occupations that are lled with H-1B workers. From 2010-2015, \Computer and Information Research Scientists" (17.9%) was the most common occupation in the LCA data (Table A-2) followed closely by \Software

visa. Countries like India and China often have wait times longer than the time allowed on an H-1B visa. To deal with long wait times, AC21 allowed individuals to extend their H-1B visa beyond the maximum six-years if they have a pending or approved immigrant visa application. This change removed the possibility that a nonimmigrant worker would be forced to return to their home country before an available visa could be awarded.

This section introduced a new way to group workers, which better matches the assumptions of the theoretical model. Changes in the H-1B visa program provide plausibly exogenous variation in the stock of immigrants across di erent college majors. The next section discusses the data and methodology used to estimate the e ect of immigration on the relative wages of high-skilled natives.

# 3 Methodology

This paper asks whether immigration a ects the wages of native workers. To explore this causal relationship, I group individuals into tightly de ned skill groups based on their college major and their U.S. labor market experience. The empirical strategy described in this section looks within particular college majors and compares the wages of cohorts that experienced a large immigrant shock relative to those that experienced a smaller immigrant shock, controlling for the wage-experience pro le common to all college-educated workers. Because immigrants enter and remain in the United States when demand conditions are favorable for their skill group, ordinary least squares is likely biased. I propose an instrumental variables strategy, which takes advantage of changes in the annual cap of H-1B visas that a ected college major groups di erentially.

### 3.1 Data

### 3.1.1 Data sources

Data on the U.S. labor market come from the 2010-2012 3-year sample of the American Community Survey (ACS) administered by the U.S. Census Bureau and are dowloaded from the integrated public use microdata samples (IPUMS) at the University of Minnesota Population Center (Ruggles et al., 2015). The ACS provides information on the age, employment, occupation, and earnings of a nationally representative sample of the U.S. population. I identify immigrants using nativity status and observe the year in which they entered the U.S. Importantly, the ACS began asking college graduates their primary and secondary eld of study starting with the 2009 survey.

Administrative data on the H-1B visa program come from the O ce of Foreign Labor Certi - cation (OFLC) Disclosure Data. The data come from the LCA submitted by rms at application and contain information on the occupation for the potential H-1B visa applicant. Disclosure data

are publicly available from the OFLC starting with the 2001 scal year<sup>1,9</sup> Prior to April 15, 2009, only three-digit occupation codes of the application are available. Since that time, the OFLC data began reporting the six-digit Standard Occupational Classi cation (SOC) code for the potential job. To take advantage of the richer categorization of occupation and since the change occurred during the 2009 program year, I use data from all subsequent program years, 2010-2015.

Throughout, I draw on other data sources to supplement the main analysis. I use the IPUMS monthly Current Population Survey (Flood et al., 2015) to construct annual major-speci c unemployment rates in the U.S. between 1990 and 2008. I also construct various measures of occupation-speci c tasks using the O\*NET production database (O\*NET 21.1, November 2016), which provides measures on the importance of various tasks and abilities at the six-digit SOC code level.

workers and individuals still in school. I calculate the wage rate paid to a major-experience group from the average log weekly earnings of native workers in that group. I use an individual's wage and salary income over the previous year to measure annual earnings and remove individuals with top-coded income. Weekly earnings is the ratio of annual earnings and imputed weeks worked. I calculate major-experience averages by weighting individuals by the product of their ACS individual weight and annual hours worked. For robustness, I also construct average log weekly earnings using only full-time workers approximate the going wage of the group using workers with the most attachment to the labor market.

Employment construct three measures of native employment: the employment rate, the fulltime employment rate, and an index of hours worked over the year. An individual is considered to be employed if they have positive earnings in the previous year. I code an individual as full-time if they worked at least 40 weeks over the previous year and at least 35 hours in a usual week. Because a range of weeks is observed in the ACS, I impute the speci c number of weeks worked by assigning individuals the midpoint of their range. Finally, I calculate an individual's annual hours worked by taking the product of weeks worked and the hours worked in a typical week. I then divide this by 2000 hours to create an index to measure full-time equivalency (FTE).

Type of Work|I create measures that describe the position of occupations along the occupationwage distribution and the skill content of occupations. To measure the position along the wage distribution, I calculate the average log weekly earnings for each occupation in 1990 and 2010 and assign an individual their occupation's average. I also use the percentile rank of average earnings for the occupation in 1990 and 2010 and assign these ranks to an individual.

I measure the skill content of occupations using O\*NET data and construct three variables. The rst variable compares the importance of interactive tasks relative to complex cognitive tasks and follows the classi cation used by Caines et al. (2016). The second variable compares the importance of interactive tasks and skills relative to quantitative tasks and skills as de ned by Peri and Sparber (2011). Because Caines et al. (2016) include a number of supervisory activities in the complex cognitive group, I create an additional group with activities related to leadership and management. The activities used in the leadership aggregate can be found in Table A-4. All of the measures are percentile ranks of the importance of the stated activity or skill in each worker's occupation averaged across the major-cohort then divided to create the ratio.

Treatment|I de ne the immigrant shock in a major-experience group to be the ratio of the number of immigrants in the group to the number of natives. This de nition most closely matches the theory in which the percent change in the labor supply of a group is measured relative to its initial size. An alternative measure that has been used in the literature (Borjas, 2014) is the immigrant share, the ratio of immigrants to the total labor supply of the group (including immigrants). A a

<sup>&</sup>lt;sup>24</sup>The ACS asks respondents how many hours they worked in a \usual" week over the last 12 months.

robustness check, I use this alternative measure.

### 3.2 Empirical Strategy

To estimate the e ect of immigration on the relative wages of natives, I use the following regression:

$$\ln w_{mx}^{N} = {}_{m} + {}_{x} + x {}_{m} + p_{mx} + {}_{mx}$$
(14)

where  $lnw_{mx}^{N}$  is the average log weekly earnings of natives with college majorin experience cohort x, m is a set of major xed e ects, which controls for characteristics of a college major common to all cohorts, and x non-parametrically control for the wage-experience prole of all college-educated workers. Additionally, major-speci c linear cohort trends, x m, control for constant returns to experience that are speci c to majors. The key treatment variablp<sub>mx</sub> measures the relative size of the immigrant shock for the group and is de ned as the ratio of immigrants to natives in a group  $p_{mx} = M_{mx} = N_{mx}$ .

The coe cient of interest, , measures the relationship between an immigrant induced labor supply shock and the wages of native workers. The empirical strategy identies a relative wage e ect within a major across di erent cohorts. It does not identify any overall e ects of immigration on the wages of natives. The inclusion of major and experience xed e ects removes any e ect of immigration that is speciened to majors or cohorts. Put di erently, the strategy does not identify how the average wages of a particular college major are a ected, but it does identify which cohorts were winners and losers around the average e ect. The CES framework from Section 2.2 suggests that an increase in the relative labor supply of a group should decrease the relative wage, in which case should be negative.

Identi cation assumes that, conditional on cohort-invariant major characteristics and controlling for the wage-experience pro le of all workers, unobservable di erences in average log weekly earnings are uncorrelated with the presence of immigrants. This is a heroic assumption and one that is not likely met. Immigrants choose to arrive and remain in the U.S. when returns to their skills are high. If the positive demand shocks at arrival are correlated with the native wages for that cohort in 2010-2012, then OLS estimation will be biased. In particular, group speci c demand shocks upon entry into the labor market are likely positively correlated with future labor market earnings. In this case, OLS would bias one away from nding a negative relative wage e ect of immigration.

#### 3.2.1 IV Strategy

To remove the positive omitted-variable bias, I implement an instrumental variable (IV) strategy that leverages national changes in the H-1B visa cap. These changes a ect the arrival of immigrants

into the U.S. and thus the stock of immigrants in 2010-2012. The key insight is that H-1B visas are predominately awarded to workers in certain occupations. H-1B visas tend to go toward STEM occupations. Figure 2 showed that STEM majors were most a ected by policy changes. The instrument is de ned by  $p_{mx}^{IV} = M_{mx} = N_{mx}$  where  $M_{mx}$  is the predicted number of immigrants with college majorm that entered the U.S. with experience cohork due to the H-1B visa program (see Equation 13).

The IV approach involves estimating a two-stage model where the rst-stage is given by

$$p_{mx} = {}_{m} + {}_{x} + x {}_{m} + p_{mx}^{IV} + u_{mx}$$
(15)

and the second-stage is given by Equation 14. Identi cation of the second stage requires a strong correlation between the predicted H-1B immigrant shock $p_{mx}^{V}$ , and the actual immigrant shock,  $p_{mx}$ . Figure 3 plots the rst-stage relationship between the instrumented immigrant shock, using changes in the H-1B program, and the actual immigrant shock, net of major and cohort xed e ects. The dashed line in this gure represents the forty- ve degree line. The solid line demonstrates the positive relationship between the predicted and actual immigrant shocks. Results from various rst-stage speci cations are presented in Table 3. The base speci cation (col. 1) begins by controlling for major and cohort xed e ects. A 10 percentage point increase in the predicted H-1B immigrant shock is associated with a 6.69 percentage point increase in the actual immigrant shock in 2010 (F-stat=11.39). Column 2 controls for the major-speci c unemployment rate at labor market entry, which only slightly changes the estimate. Finally, column 3 adds major-speci c linear cohort trends. The rst-stage coe cient decreases in magnitude and loses some signi cance. However, the estimate is still signi cant at the 5 percent level **F**-stat=6.20). The weaker signi cance in column 3 introduces a concern about weak instruments. However, Bound et a -17 a ofalightly in 2tv1c356

### 3.2.2 Estimation Issues

The exclusion restriction relies on two assumptions: (1) the predicted H-1B immigrant shock,

and the instrument. It is encouraging that the e ect of this control on the instrument is insigni cant.

One remaining issue is the presence of heteroskedasticity. The dependent variables are majorexperience cell averages. Cells that contain more individual observations are more precisely estimated. To correct for heteroskedasticity, I weight by the number of native observations in the cell. In sensitivity analysis, I show that results are robust to estimates without weights and to alternative weights that more explicitly capture di erences in cell-level variance. Indeed, estimates become more precise with weights con rming the need to correct for heteroskedasticity (Solon et al., 2015). Finally, all results report robust standard errors that are clustered at the college major level, which allow for within-major correlation of error terms across cohorts.

## 4 Results

### 4.1 Earnings

Figure 4 demonstrates the IV strategy. The left panel plots the relationship between the actual immigrant shock and average log weekly earnings of native-born workers, net of major and experience xed e ects. The solid line represents the positive relationship estimated from weighted least squares<sup>26</sup> As previously discussed, one might be concerned that the OLS estimate is positively biased. Immigrants choose to enter the United States during improving labor market conditions which are in turn positively correlated with later labor market earnings. The right panel plots the

but statistically insigni cant. Controlling for the major-speci c unemployment rate increases the point estimate (col. 2) and additionally controlling for major-speci c linear cohort trends reduces the coe cient to 0.009 (col. 3). Column 4 instruments for the actual immigrant shock with the predicted immigrant shock based on changes in the H-1B policy. This estimate corresponds to the slope in Figure 4. The point estimate (-0.0641) is negative and statistically signi cant at the 1 percent level. Column 6 presents results that control for both the unemployment rate and linear trends. The estimate is -0.118 and is signi cant at the 5 percent level.

Section 3.2 highlights that this is a relative wage e ect on workers with the same college major across cohorts. The average immigrant shock across all STEM majors is about 0.6 with a standard deviation of 0.25. This suggests that a one standard deviation increase in the immigrant shock, a 25 percentage point increase, decreases relative earnings by about 3 percent. The H-1B program had the largest impact on the supply of workers in the Computer Science eld. The immigrant shock for Computer Science majors increased from about 0.35 in the early 1990s to about 0.85 at the peak of the H-1B cap in the late 1990s and early 2000s, decreaseing relative wages by about 6 percent.

Results are robust to di erent measures of group-speci c earnings. The remainder of Table 4 presents estimates using di erent earnings measures. Panel B presents results where the dependent variable is average log annual earnings and Panel C uses average log hourly earnings. In both panels, the results are qualitatively similar and estimates range from -0.635 to -0.127 and are measured with similar precision to average log weekly earnings.

The results are also robust to alternative speci cations. In my main analysis, the treatment variable is the size of the immigrant shock relative to the native population. Table A-5 shows that results are qualitatively similar when using alternative measures of treatment that are created only from immigrants that arrived at age 40 or earlier (cols. 3 and 4) or by measuring treatment as the share of the immigrant population (cols. 5 and 6) as done in Borjas (2003). Estimates using this measure are similar in magnitude, but are statistically insigni cant. The results are also robust to using median log weekly earnings as the dependent variable (cols. 7 and 8). Additionally, the results presented in Table A-6 shows similar results when using no weights or other weighting schemes.

Earlier work suggests that the e ect of high-skilled immigration is heterogenous across subgroups of natives (Orrenius and Zavodny, 2015; Ransom and Winters, 2016). Table 5 explores the possibility of heterogenous e ects by focusing on the average log weekly earnings of speci c native subgroups. I consider the following subgroups: native men, native women, white natives, and black natives. The e ect is strongest and most precisely estimated among native men. The point estimate is -0.168 and is signi cant at the 1 percent level (column 2). The point estimate for native women and white natives remains negative, but lacks precision. Finally, the estimate on black natives is

I assign natives the average log weekly earnings of their occupation from 1990, which isolates the second e ect. Column 2 shows that about three-quarters of the wage e ect comes from natives working in lower paying occupations. This result is robust to using occupational average earnings from the 2010-2012 ACS (col. 3) or by constructing the percentile rank of occupational earnings in 1990 or 2010 (cols. 4 and 5).

While occupations group workers by speci c job categories, I also explore whether the underlying tasks that natives complete are a ected by immigration in Table 8. In particular, I compare the relative importance of interactive or leadership tasks to cognitive or quantitative tasks. Each column represents a di erent comparison. Column 1 uses a classi cation from Caines et al. (2016) and compares interactive to complex cognitive tasks. The second column uses the classi cation from Peri and Sparber (2011). While there is some overlap between these groupings, they have their di erences. In particular, Caines et al. (2016) includes supervisory activities such as \Coordinating

# 5 Simulation

While the previous section documents a negative causal relationship between immigration and wages, the question of how high-skill immigration a ected the wages of workers across di erent college majors remains. Given data availability, this question cannot be addressed using the empirical strategy above. Answering this requires returning to the structure of the nested CES model.

skill workers. Sparber (Forthcoming) notes that other estimates in the literature range from 1.31 to 2. When simulating wages, Borjas (2014) relies on a value of 6.7 for and Ottaviano and Peri (2012) estimate it to be between 5.5 and 6.25. The results from Section 4 suggest a slightly higher elasticity. The estimate from Table 4, Panel A, Column 2 suggests a value closer to 10. However, my estimate is likely higher because workers are grouped into single-year cohorts which would lend toward more substitutability between groups. Given the values used in these other papers, I use 2 and 6.7 as my lower- and upper-bound values for M.

I estimate M by comparing log relative wages to log relative hours worked of STEM and non-STEM degrees across 51 states (incl. D.C.) in the United States in two time periods using data from the 2010-2012 and 2013-2015 ACS. Table 9 provides estimates from this approach. All speci cations include state and period xed e ects weight observations using the number of ACS observations or the variance weight from Borjas et al. (2012). For columns 1 and 2, I measure the labor inputs using log relative hours worked by STEM and non-STEM graduates. The CES frameworks suggests that the appropriate measure is the relative e ciency units supplied by each input, which is given by Equation 5. This requires estimates of the relative productivity of the experience groups. To estimate these, I replicate the approach from Borjas (2014) which uses data across the 1960-2000 censuses and the 2010 3-year ACS. I then aggregate hours worked across di erent experience groups using Equation 5, the estimated productivity parameters, and a value of 6.54 for the elasticity of substitution across experience group<sup>3</sup>. Columns 3 and 4 present estimates using the constructed e ciency units.

The estimated value of  $_{M}$  depends the wage sample used. Panel A presents results using all workers wages. The estimates range between 4.57 and 5.38 and do not substantially vary with di erent labor input measures or the weighting scheme. The estimates using the wages of full-time workers suggest less substitutability between STEM and non-STEM workers, ranging from 3.22 to 3.69. Importantly, these estimates fall within the range prescribed by theory. In practice, I provide simulation results using the lower bound (2), the upper bound (6.7), and estimates from all workers (5) and full-time workers (3.5).

### 5.2 Relative Wage E ects

With values of  $_{\rm M}$  in hand, the remaining piece is to estimate the STEM and non-STEM immigrant shocks from 1990-2010. An individual's college major is not observable in the 1990 census. So, the stock of STEM and non-STEM graduates in 1990 must be imputed. I use two approaches. First, I probabilistically assign workers in the 1990 census into STEM or non-STEM majors based on their

 $<sup>^{30}</sup>$  In his simulations, Borjas (2014) uses a value of 6.7 for the elasticity of substitution between experience groups. However, his estimate of the inverse of this elasticity in Table 5.1 is 0.153, which suggests an elasticity of 6.54. I use this value for  $_{\rm X}$ .

2003; Ottaviano and Peri, 2012) or looked at earnings and employment e ects on native STEM graduates only (Ransom and Winters, 2016). I implement an estimation strategy that allows for

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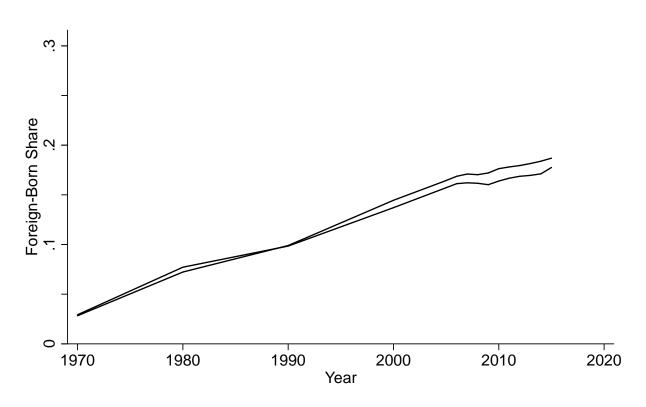
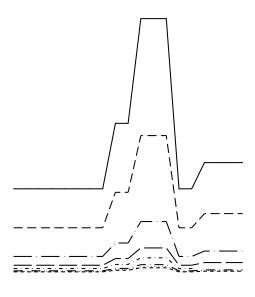


Figure 1: Share of Foreign-Born Adults, 1960-2015

Notes: Based on author's calculations using the 1960-2000 decennial U.S. Census and the 2005-2015 American Community Surveys. The sample is all individuals aged 24-64 not living in group quarters. Individuals are coded as immigrants in 1960 if they were born outside of the United States and were not a U.S. citizen at birth and in 1970-2010 if they are naturalized citizen or not a citizen.







Notes: Based on author's calculations using the 2010-2012 American Community Survey (ACS) and the 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program. The left panel plots the predicted number of immigrants to enter the United States each year due to the H-1B visa program. The solid line plots the program cap in October of each calendar year. The remaining remaining lines plot the number of immigrants by college major based on the distribution of occupation in the OFL and the joint distribution of majors and occupation in the ACS. The right panel plots the size of the immigrant shock and is the number of immigrants relative to the number of natives that entered the workforce in that year. See Table A-1 for the categorization of ACS degrees and Table A-3 for estimated shares.

Figure 3: Predicting the 2010 Immigrant Shock with Changes in H-1B Policy

Notes: Based on author's calculations using the 2010-2012 American Community Survey (ACS) and the 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program. Each point represent a major-cohort cell for 40 college major groupings and 19 cohorts. The gure plots the estimated H-1B immigrant shock and the actual immigrant shock for each major-cohort cell net of major and cohort xed e ects on the horizontal axis and vertical axis, respectively. All major-cohort observations are weighted by the number of native observations in the cell. The dashed line is the 45-degree line and the solid line is the tted line from weighted least squares regression.

Figure 4: The E ect of High-Skill Immigration on Native Earnings: OLS vs. Reduced-Form

Notes: Based on author's calculations using the 2010-2012 American Community Survey (ACS) and the 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program. Each point represent a major-cohort cell for 40 college major groupings and 19 cohorts. The gure in the left panel plots the actual immigrant shock and average log weekly earnings for each major-cohort cell net of major and cohort xed e ects on the horizontal axis and vertical axis, respectively. The gure in the right panel plots the predicted immigrant shock from the rst-stage IV and average log weekly wages for each major-cohort cell net of major and cohort xed e ects on the horizontal axis, respectively. All major-cohort observations are weighted bymajthecer-399(obf9(jthe)tiv)20(ce]TJ 0 -9.46

Table 1: College Major Distribution by Nativity Status

Notes: Based on author's calculations using the 2010-2012 American Community Survey. The sample is all college graduates aged 24-64 that are not living in group quarters. College majors are based on the rst degree reported by the respondent and are classi ed into seven broad major groups according to Table A-1.

Table 2: Occupational Distributions by Education Group

Table 3: Predicting the 2010 Immigrant Shock with Changes in H-1B Policy

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, and 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program. The dependent variable is the major-cohort immigrant shock calculated in the 2010-2012 ACS. All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they entered after age 22. Speci cation (1) includes major and cohort xed e ects. Speci cation (2) controls for the major-speci c unemployment rate upon entry into the U.S. labor market. The unemployment rate is calculated by converting occupation-speci c unemployment rates estimated in the monthly CPS into major-speci c rates using the IPUMS 2010 harmonized occupation codes and the major-occupation distribution estimated in the 2010-2012 ACS. Spec cation (3) adds major-speci c linear cohort trends. In column (4), the dependent variable is the H-1B immigrant shock. Robust standard errors are in parentheses and are clustered by major. All regressions are weighted the number of native observations in a major-cohort cell. The reported F-statistic is from the test of the null hypothesis that the coe cient on the H-1B immigrant shock is zero.

- \*\* Signi cant at the 1 percent level
- \* Signi cant at the 5 percent level
- + Signi cant at the 10 percent level

## Table 4: The E ect of High-Skill Immigration on Native Earnings

|                                      | WLS      | WLS      | WLS      | IV       | IV       | IV       |
|--------------------------------------|----------|----------|----------|----------|----------|----------|
|                                      | (1)      | (2)      | (3)      | (4)      | (5)      | (6)      |
| Panel A: Average Log Weekly Earmings |          |          |          |          |          |          |
| Immigrant Shock                      | 0.0343   | 0.0458   | 0.00937  | -0.0641* | -0.0646* | -0.118*  |
|                                      | (0.0403) | (0.0460) | (0.0347) | (0.0306) | (0.0329) | (0.0503) |
| Unemployment Rate                    |          | 1.165    | 0.319    |          | -0.123   | -1.042   |
|                                      |          | (1.772)  | (1.107)  |          | (1.723)  | (1.401)  |
|                                      |          |          |          |          |          |          |
| Panel B: Average Log Annual Earnings |          |          |          |          |          |          |
| Immigrant Shock                      | 0.0379   | 0.0490   | 0.00656  | -0.0656* | -0.0664* | -0.125*  |

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, and 2010-2015 O ce of Foreign Labor Certi cation Disclosure Data for the H-1B Visa Program. The dependent variables are major-cohort cell averages of log earnings using weekly earnings in Panel A, annual earnings in Panel B, and hourly earnings in Panel C. All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they

## Table 5: The E ect of High-Skill Immigration on Native Earnings by Group

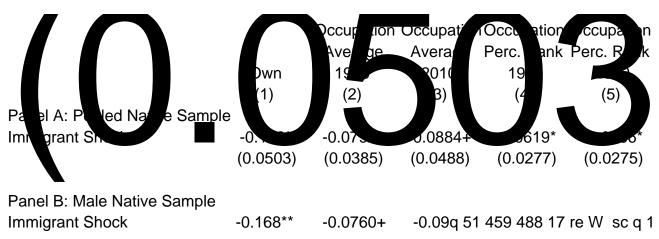
|                                     | All      | Men      | Women   | White   | Black  |
|-------------------------------------|----------|----------|---------|---------|--------|
|                                     | (1)      | (2)      | (3)     | (4)     | (5)    |
| Panel A: Average Log Weekly Earming | s        |          |         |         |        |
| Immigrant Shock                     | -0.118*  | -0.168** | -0.0897 | -0.114* | 0.0936 |
|                                     | (0.0503) | (0.0465) |         |         |        |

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, and 2010-2015 O ce of Foreign Labor Certi cation Disclosure Data for the H-1B Visa Program. The dependent variables are major-cohort cell averages of log earnings using weekly earnings in Panel A, annual earnings in Panel B, and hourly earnings in Panel C. All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they arrived after the age of 22. The explanatory variable is the ratio of immigrants to natives in a major-cohort cell in the 2010-2012 ACS. All columns are estimated using two-stage weighted least squares where the instrument is the ratio of the estimated H-1B immigrants to the number of natives in the 2010-2012 ACS. Eanings are constructed by averaging over all natives in the listed subgroup. All regressions are weighted by the number of native observations in a major-cohort cell. Standard errors are reported in parentheses and are clustered at the major level.

- \*\* Signi cant at the 1 percent level
- \* Signi cant at the 5 percent level
- + Signi cant at the 10 percent level

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, and 2010-2015 O ce of Foreign Labor Certi cation Disclosure Data for the H-1B Visa Program. The dependent variables are major-cohort cell averages of outcomes for the group of natives indicated at the the top of the column. All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they arrived after the age of 22. The explanatory variable is the ratio of immigrants to natives in a major-cohort cell in the 2010-2012 ACS. The instrument is the ratio of the estimated H-1B immigrants to the number of natives in the 2010-2012 ACS. Columns (1), (3), and (5) are estimated using weighted least squares and columns (2), (4), and (6) are estimated using two-stage weighted least squares where the F-statistic from the rst stage is 6.20. Regressions are weighted by the number of natives observations in a cell. Standard errors are reported in parentheses and are clustered at the major level.

- \*\* Signi cant at the 1 percent level
- \* Signi cant at the 5 percent level
- + Signi cant at the 10 percent level



## Table 7: The E ect of High School Immigration on Native Earnings

Notes: Data are from the 1990 U.S. decennial census, the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, and 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program. All collegeeducated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they arrived after the age of 22. The dependent variable in column (1) is the major-cohort cell averages of weekly earnings. In the remaining columns, individuals are assigned an occupation-speci c wage measure: (2) average log weekly earnings in 1990, (3) average log weekly earnings from the 2010, (4) percentile rank of weekly earnings in 1990, and (5) percentile rank of weekly earnings in 2010. Wage measures from 1990 are assigned using the IPUMS 2010 harmonized occupation codes and from 2010 using the cleaned SOC occupation code used in constructing the instrument. Panel A averages the outcomes over all natives, whereas in a major-cohort cell in the 2010-2012 ACS. The instrument is the ratio of the estimated H-1B immigrants to the number of natives in the 2010-2012 ACS. All speci cations include major xed e ects, cohort xed e ects, and major-speci c linear cohort trends, and control for the major-speci c unemployment rate upon entering the U.S. labor market. Regressions are werageenterag mat

|                               | Interactive/         | Interactive/          | Leadership/  |
|-------------------------------|----------------------|-----------------------|--------------|
|                               | Complex Cog.         | Quantitative          | Quantitative |
|                               | (Caines et al. 2016) | (Peri & Sparber 2011) |              |
|                               | (1)                  | (2)                   | (3)          |
| Panel A: Pooled Native Sample |                      |                       |              |
| Immigrant Shock               | 0.0775* *            | 0.0401*               | 0.0608*      |
|                               | (0.0291)             | (0.0170)              | (0.0268)     |
| Panel B: Male Native Sample   |                      |                       |              |
| Immigrant Shock               | 0.0454               | 0.0202                | 0.0651*      |
|                               | (0.0318)             | (0.0286)              | (0.0323)     |
| Observations                  | 760                  | 760                   | 760          |

Table 8: The E ect of High School Immigration on Native Tasks

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program, and the O\*NET 21.1 database. All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry

Table 9: Estimates of the Elasticity of Substitution between STEM and Non-STEM Majors

Notes: Data are from the 2010-2015 American Community Surveys. The sample is all college-educated individuals aged 24-63 not living in group quarters. The unit of observation is a state-period cell, where the ACS is pooled across the 2010-2012 and 2013-2015 surveys. Workers are grouped into STEM and non-STEM majors. The dependent variable is the di erence in average log weekly earnings between STEM and non-STEM college majors. The explanatory variable is the di erence in log labor supply between STEM and non-STEM college majors. In columns (1) and (2), total hours worked for all workers in a state-period cell are used. In columns (3) and (4), STEM and non-STEM e ciency units are calculated using an Armington aggregator over eight 5-year experience groups. Relative productivities are estimated by replicating Borjas (2014) and an elasticity of substitution across experience groups of 6.54 (1/0.153) is used. The coe cient on the explanatory variable represents the inverse of the elasticity of substitution between STEM and non-STEM and non-STEM and is reported below the results. Panel A constructs wages using the wage sample and Panel B uses full-time workers only. All speci cations include state xed e ects and period xed e ects. Regressions are weighted by the number of observations in a cell (columns (1) and (3)) and inverse variance weight (columns (2) and (4)). Robust standard errors are reported in parentheses.

\*\* Signi cant at the 1 percent level

| Table 10: Simulated Increase in Non-STEM Wages Relative to STEM Wages Due to Immigration, |
|---|
| 1990-2010   |

|                             | College Major | STEM Occupation |
|-----------------------------|---------------|-----------------|
|                             | Shock         | Shock           |
|                             | (1)           | (2)             |
| Lower Bound: $! = 2$        | 12.1%         | 7.3%            |
| FT Wage Estimate: $! = 3.5$ | 6.9%          | 4.2%            |
| All Wage Estimate: $! = 5$  | 4.8%          | 2.9%            |
| Upper Bound: $! = 6.7$      | 3.6%          | 2.2%            |

Notes: Based on author's calculations using the 1990 U.S. decennial census and the 2010-2012 American Community Survey. Income shares are calculated using the 2010-2012 ACS. The immigrant shock in column (1) is calculated based on an individual's college major. An individual's college major in 1990 is imputed based on their IPUMS 2010 harmonized occupation code. The immigrant shock in column (2) is calculated based on an individual's IPUMS 1990 harmonized occupation code. Each row represents a di erent wage simulation based on di erence values of the elasticity of substitution between STEM and non-STEM workers. Each value represents the simulated increase in non-STEM wages relative to STEM wages due to the immigrant shock experienced between 1990 and 2010. See text for speci cs on relative wage calculations.

## A Appendix

| Skill Group    | College Major                                   | IPUMS Detailed Code                                      |
|----------------|---|--|
| STEM           | Computer Science                                | 2100, 2101, 2102, 2105, 2106, 2107                       |
|                | Math  | 3700, 3701, 3702, 4005                                   |
|                | Engineering                                     | 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 24 |
|                |   | 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 24 |
|                |   | 2499, 2500, 2501, 2502, 2503, 2504, 2599, 3801, 5008     |
|                | Life Sciences                                   | 1103, 1104, 1105, 1106, 1301, 3600, 3601, 3602, 3603, 36 |
|                |   | 3605, 3606, 3607, 3608, 3609, 3611, 3699, 4006           |
|                | Physical Sciences                               | 5000, 5001, 5002, 5003, 5004, 5005, 5006, 5007           |
| Business       | Accounting                                      | 6201   |
|                | Economics                                       | 1102, 5501   |
|                | Finance   | 6202, 6207   |
|                | Marketing                                       | 6206   |
|                | Business Management                             | 6203   |
|                | Other Business                                  | 6200, 6204, 6205, 6209, 6210, 6211, 6212, 6299           |
| Healthcare     | Pharmacy & Medical Prep                         | 6106, 6108   |
|                | Nursing   | 6107   |
|                | Technical Health Fields                         | 4002, 5102, 6100, 6102, 6103, 6104, 6105, 6109, 6199     |
| Social Science | cesCommunication                                | 1901, 1902, 1903, 1904, 2001                             |
|                | Political Science, International Relations, Pre |  |
|                | Law & Legal Studies                             | , , ,  |
|                | Sociology                                       | 5507   |
|                | History   | 6402, 6403   |
|                | Pschology                                       | 5200, 5201, 5202, 5203, 5205, 5206, 5299                 |
|                | Public Admin, Public Policy, and Public Helat   |  |
|                | Social Work                                     | 5403, 5404   |
|                | Social Science Fields, Other                    | 1501, 4001, 4007, 5500, 5502, 5503, 5504, 5599           |
| Liberal Arts   | Philosophy                                      | 4801, 4901   |
|                | Liberal Arts and Humanities                     | 3401, 3402   |
|                | Languages                                       | 2601, 2602, 2603   |
|                | Literature                                      | 3301, 3302   |
| Education      | Early and Elementary Education                  | 2304, 2307   |
|                | Secondary Education                             | 2309   |
|                | General Education                               | 2300, 2312   |
|                | Field Specific Education                        | 2305, 2306, 2308, 2311, 2313, 2314                       |
|                | Special Needs Education                         | 2310   |
|                | Other Education                                 | 2301, 2303, 2399, 3501                                   |
| Other          | Agriculture, Forestry, and Natural Resources    |  |
| O LI IOI       | Architecture                                    | 1401   |
|                | Family and Consumer Sciences                    | 2901   |
|                | Visual and Performing Arts                      | 6000, 6001, 6002, 6003, 6005, 6006, 6007, 6099           |
|                | Leisure Studies                                 | 4101   |
|                | Industrial and Commercial Arts                  | 6004   |
|                | Protective Services                             | 5301   |
|                |   |  |
|                | Other Fields                                    | 2201, 4000, 5098, 5601, 5701, 5901                       |

Notes: College Majors are grouped into 7 broad classi cations: STEM, Business, Healthcare, Social Sciences, Liberal Arts, Education, and Other. The forty detailed major groups are listed in the second column. The corresponding codes for the IPUMS ACS variable degfieldd are given in the third column.

Table A-2: Three Largest H-1B Occupations

(1)

Notes: Based on author's calculations using the 2010-2012 American Community Survey and 2010-2015 O ce of Foreign Labor Certi cation Disclosure Data for the H-1B Visa Program. To compare occupations across datasets, I rst construct a crosswalk between the SOC codes found in the H-1B data and the ACS le. Each panel represents a di erent occupation. The share of the occupation in the H-1B data is calculated all applications from 2010-2015. The occupation-speci c college major distributions are calculated using all workers aged 24-55 with a bachelor's degree or higher that are not living in group quarters and have a nonmissing occupation code.

Table A-3: Estimated Share of H-1B Visas, by College Major

Notes: Based on author's calculations using the 2010-2012 American Community Survey and 2010-2015 O ce of Foreign Labor Certi cation Disclosure Data for the H-1B Visa Program. See text for additional details on the data and the process to assign LCA data at the occupation level to speci c college majors. Panel A provides estimated shares for the 7 broad college major groups from Table A-1. Panel B provides the shares used in analysis to construct the immigrant instrument for each of forty college majors. STEM majors are denoted by an asterisk.

Table A-4: Leadership Aggregate Classi cation - O\*NET 21.1

| Detailed O*NET Activity                       | O*NET Element |
|---|---------------|
| Coordinating the Work and Activity of Others  | 4.A.4.b.1     |
| Developing and Building Teams                 | 4.A.4.b.2     |
| Training and Teaching Others                  | 4.A.4.b.3     |
| Guiding Directing and Motivating Subordinates | 4.A.4.b.4     |
| Coaching and Developing Others                | 4.A.4.b.5     |
| Staffing Organizational Units                 | 4.A.4.c.2     |

Notes: O\*NET Activities are categorized into related groups. In this paper, I group six activities listed in the table into a Leadership

|                             |          | Average Earnings |          |          |          | Median  | Earnings |          |
|-----------------------------|----------|------------------|----------|----------|----------|---------|----------|----------|
|                             | WLS      | IV               | WLS      | IV       | WLS      | IV      | WLS      | IV       |
|                             | (1)      | (2)              | (3)      | (4)      | (5)      | (6)     | (7)      | (8)      |
| Immigrant shock             | 0.00937  | -0.118*          |          |          |          |         | 0.0253   | -0.0800* |
|                             | (0.0347) | (0.0503)         |          |          |          |         | (0.0327) | (0.0347) |
| Immigrant shock (under 40)  |          |                  | 0.0149   | -0.131*  |          |         |          |          |
|                             |          |                  | (0.0367) | (0.0557) |          |         |          |          |
| Immigrant Share             |          |                  |          |          | 0.0297   | -0.231  |          |          |
|                             |          |                  |          |          | (0.0780) | (0.212) |          |          |
| Unemployment rate           | 0.319    | -1.042           | 0.372    | -1.131   | 0.333    | -0.670  | -0.699   | -1.825+  |
|                             | (1.107)  | (1.401)          | (1.105)  | (1.441)  | (1.011)  | (1.494) | (1.213)  | (1.069)  |
| Major fixed effects         | Yes      | Yes              | Yes      | Yes      | Yes      | Yes     | Yes      | Yes      |
| Cohort fixed effects        | Yes      | Yes              | Yes      | Yes      | Yes      | Yes     | Yes      | Yes      |
| Major-specific linear trend | Yes      | Yes              | Yes      | Yes      | Yes      | Yes     | Yes      | Yes      |
| F-statistic                 | -        | 6.20             | _        | 7.60     | -        | 44.29   | -        | 6.20     |
| Observations                | 760      | 760              | 760      | 760      | 760      | 760     | 760      | 760      |

Table A-5: The E ect of High-Skill Immigrant on Native Weekly Earnings, Robustness Checks

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, and 2010-2015 O ce of Foreign Labor Certi cation Disclosure Data for the H-1B Visa Program. The dependent variable is major-cohort cell averages of log weekly earnings for columns (1)-(6) and the median log weekly earnings for columns (7)-(8). All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they arrived after the age of 22. In columns (1)-(2), the explanatory variable is the ratio of immigrants to natives in a major-cohort cell in the 2010-2012 ACS. In columns (3)-(4), immigrants who entered the U.S. after age 40 are removed from the explanatory variable. In columns (5)-(6), the explanatory variable is the share of immigrants in the major-cohort cell.

|   | All W    | All Workers |          | e Workers |
|---|----------|-------------|----------|-----------|
|   | Pooled   | Men         | Pooled   | Men       |
| Weights used:                                       | (1)      | (2)         | (3)      | (4)       |
| Unweighted  | -0.0632  | -0.153*     | -0.0282  | -0.108    |
|   | (0.0618) | (0.0661)    | (0.0662) | (0.0663)  |
| Number of native observations in major-cohort cell  | -0.118*  | -0.168**    | -0.0871+ | -0.133**  |
|   | (0.0503) | (0.0465)    | (0.0488) | (0.0492)  |
| Number of native observations used to average wages | -0.119*  | -0.195**    | -0.0975* | -0.157**  |
|   | (0.0503) | (0.0413)    | (0.0467) | (0.0426)  |
| Sample variance of average wages                    | -0.115*  | -0.200**    | -0.0969* | -0.166**  |
|   | (0.0483) | (0.0429)    | (0.0433) | (0.0444)  |

Table A-6: The E ect of High-Skill Immigrant on Native Weekly Earnings, Alternative Weights

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, and 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program. The dependent variables are major-cohort cell averages of log earnings using weekly earnings. All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they arrived after the age of 22. The explanatory variable is the ratio of immigrants to natives in a major-cohort cell in the 2010-2012 ACS which is instrumented by the ratio of the estimated H-1B immigrants to the number of natives in the 2010-2012 ACS. Earnings in columns (1) and (3) are constructed by averaging over all natives and in columns (2) and (4) by averaging over the earnings of males. Each row is weighted by the weight listed in the left column. Standard errors are reported in parentheses and are clustered at the major level.

\*\* Signi cant at the 1 percent level

\* Signi cant at the 5 percent level

+ Signi cant at the 10 percent level

|                                    | Pbd Nairs |          | Mae N    | laizs    |
|------------------------------------|-----------|----------|----------|----------|
|                                    | Beta      | Stl. Ep  | Beta     | Stl. Eo  |
| Tak                                | (1)       | (2)      | (3)      | (4)      |
| Analytical or Quantitative Tasks   |           |          |          |          |
| Anly Data difin                    | -0.0506*  | (0.0246) | -0.0523  | (0.0341) |
| Deduk Reak                         | -0.0532*  | (0.0236) | -0.0520  | (0.0316) |
| Iduiz Reaig                        | -0.0558+  | (0.0288) | -0.0541  | (0.0391) |
| EngQuible Chaceiss                 | 0.0221    | (0.0301) | 0.0432   | (0.0290) |
| Ma <b>hni</b> alRea <b>g</b>       | -0.0160   | (0.0205) | -0.0221  | (0.0220) |
| Interactive or Communication Tasks |           |          |          |          |
| Re <b>h</b> Cbt/Nehig              | 0.0208    | (0.0263) | 0.00299  | (0.0213) |
| CinagWtOgian                       | 0.0196    | (0.0277) | 0.0318   | (0.0324) |
| CinaigOide Ogiain                  | 0.00387   | (0.0229) | -0.00458 | (0.0288) |
| OalC <b>phia</b>                   | -0.0334+  | (0.0174) | -0.0325  | (0.0259) |
| WerCphia                           | -0.0253   | (0.0180) | -0.0288  | (0.0253) |
| WerEpsia                           | -0.0576** | (0.0220) | -0.0579+ | (0.0306) |
| OalEpio                            | -0.0584** | (0.0214) | -0.0635* | (0.0293) |
| Leadership / Management:           |           |          |          |          |
| Cdiae Oble WieAcites               | -0.00544  | (0.0252) | -0.00403 | (0.0305) |
| Desepad Bill Teasn                 | 0.00563   | (0.0280) | 0.0183   | (0.0335) |
| Taiad TeachObs                     | -0.0318+  | (0.0177) | -0.0141  | (0.0267) |
| Gile, Diect ad Mine Sbdiaes        | 0.0124    | (0.0336) | 0.0285   | (0.0381) |
| Cachad DeviObs                     | -0.0185   | (0.0221) | -0.00744 | (0.0272) |
| SafOgaablUb                        | 0.0498    | (0.0479) | 0.0435   | (0.0461) |

Table A-7: The E ect of High-Skill Immigrant on Native Tasks

Notes: Data are from the 2010-2012 American Community Survey, the 1990-2008 monthly Current Population Survey, 2010-2015 O ce of Foreign Labor Certi cation (OFLC) Disclosure Data for the H-1B Visa Program, and the O\*NET 21.1 database. All college-educated individuals are grouped into 40 college majors and 19 cohorts based on entry into the U.S. labor market from 1990-2008. Individuals are grouped by year of birth and are assumed to enter the labor market at age 22. Immigrants are grouped based on year of entry into the United States if they arrived after the age of 22. The dependent variables are percentile ranks of the importance of groups of tasks based on current occupation. Tasks are grouped by their correspondence to the Peri and Sparber (2011) index. The last group are tasks related to leadership or management. Column 1 averages the outcomes over all natives, whereas column 3 averages the outcomes using only the sample of native men. The explanatory variable is the ratio of immigrants to natives in a major-cohort cell in the 2010-2012 ACS. The instrument is the ratio of the estimated H-1B immigrants to the number of natives in the 2010-2012 ACS. All speci cations include major xed e ects, cohort xed e ects, and major-speci c linear cohort trends, and control for the major-speci c unemployment rate upon entering the U.S. labor market. Regressions are weighted by the number of native observations in a cell. Standard errors are reported in parentheses and are clustered at the major level.

\*\* Signi cant at the 1 percent level

\* Signi cant at the 5 percent level

+ Signi cant at the 10 percent level